

“COACHING CONVERSATIONS” A leadership skill for life and business

The role of strong conversational skills in building lasting relationships and strong leaders should not be overlooked.

Coaches are master conversationalists who are trained in the art of active listening, asking powerful questions and using language that draws people in. Knowing how to hone these skills and engaging in masterful coaching conversations creates unlimited growth opportunities for human resources, management, sales, employees, or any professional in a leadership role.



SUMMARY:

The objective of this program is to introduce the concept of coaching conversations and how they can be used to dramatically improve professional AND personal performance. Besides being very informative, this program offers an opportunity to apply practical and effective coaching techniques that work!

Jennifer will motivate, educate and coach participants around the art of powerful conversations. The strategies she shares are immediately applicable to leadership roles both at work and in life. There will be periods of intense discovery and “a-ha’s” as you get an inside look at the skills that make coaching conversations so effective in leading others and building relationships that last.

WHAT TO EXPECT:

- Learn the essential elements of a coaching conversation and how it can improve your professional performance
- Develop strong active listening skills
- Discover the single most powerful tool in the coach’s tool box
- Polish your verbal and non-verbal communication skills to increase effectiveness
- Get on-the-spot personalized coaching and guidance from Jennifer Powers
- Create a personal action plan to apply the learned techniques

LENGTH: May be tailored to create two, four or six-hour workshops and may also be lengthened into a series of sessions that span over several days or weeks.

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